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7 Principles of Scaling a Business without Working Long Hours Hoffman, former CEO of the Priceline.com family of companies and Finkel, CEO of Maui Mastermind, have both successfully scaled their businesses. They say the way to scale a business without working longer hours means following seven principles: Build a business, not a job.

~~How to Scale Your Company and Still Have a Life~~

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Scale: Seven Proven Principles to Grow Your Business and Get Your Life Back. Jeff Hoffman & David Finkel. \$30.99; Listen \$30.99; Listen Publisher Description. Business owners want growth but fear it will take over their lives. Surprisingly, the only way to truly grow your company is to reduce its reliance on you - to Scale. Jeff Hoffman and ...

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The must-read summary of Jeff Hoffman and David Finkel's book: "Scale: Seven Proven Principles to Grow Your Business and Get Your Life Back". This complete summary of the ideas from Jeff Hoffman and David Finkel's book "Scale" shows that budding entrepreneurs must build their business the right way in order to succeed.

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The Seven Principles in seven nutshells are: Build a business not a job - establish the aim to be not indispensable to the business. Build on the scalable base of systems, team, and internal controls - the framework of managing & operating every aspect of the business.

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