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The 7 Secrets to Successful Apartment
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Leasing — This book contains advice on how to fill vacancies, find great renters and communicate effectively. The Book on Managing Rental Properties — Although this book is aimed towards landlords, the majority of its content is applicable to Leasing Managers as well.

The Secrets Successful Apartment Leasing If you own or manage apartments and are wondering how you to ensure that they provide a constant stream of income, you will find "The 7 secrets to Successful Apartment Leasing" very useful. According to Eric Cumley, many people who own apartments lack the business and Page 15/38

communication skills to ensure that they get new tenants in the shortest time possible and keep them interested enough to stay ...

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Leasing, Eric Cumley provides seven proven industry secrets to building the relationships that achieve and maintain high occupancy levels. From "Stop Qualifying Prospects and Start Interviewing Them, " to " Follow-Up is the Extra Mile, & #8221; Cumley provides examples, Page 22/38

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